

## Job description: Furniture design consultant (planner)

Since 1959 Vitsoe has created and evolved furniture that allows its customers to live better, with less, that lasts longer. Today Vitsoe is renowned for its single-minded commitment to responsible design as well as its continuous production of Dieter Rams's furniture.

### Job purpose

To develop Vitsoe's presence in the US market by advising customers on the use of Vitsoe's furniture, helping them to plan solutions for their needs while convincing them of the long-term benefits of buying less that is of a better quality. Customers should be delighted by being able to bring some order to their lives and ideally, becoming ambassadors for Vitsoe, spreading the word in the United States and beyond.

### Key areas of responsibility:

- reach out to end-users, private customers, architects and interior-designers to dramatically increase their awareness of Vitsoe
- respond to customer planning requests and create drawings on Vitsoe's bespoke software according to a brief
- assist in the day-to-day running of our New York shop
- visit customers' homes or offices to evaluate wall/floor/ceiling types, access for installation, suitability of planned furniture for its intended use
- liaise with UK workshop and logistics teams to confirm delivery dates and arrange local installations
- work in accordance with Vitsoe's established planning service to achieve the highest possible conversion from inquiry to customer

### The role requires:

- an entrepreneurial spirit and a passion for good design
- a sociable person who is able to work alongside our existing global teams and share in the ownership of our New York shop
- a natural ability to think three-dimensionally and create technical drawings demonstrate attention to detail and a process-driven approach
- punctuality, patience and the desire to complete a job to the high standards demanded by Vitsoe's customers
- previous retail or sales experience
- ability to work some Saturday-working
- fluent written and spoken English

### The person will be:

- careful and diligent – even meticulous – with a good dose of common sense
- demanding of high standards and at ease with demanding people
- efficient, effective and organised, in both the physical and digital worlds
- modestly confident and also personable, good humoured and trustworthy
- at home in the worlds of art, architecture, craft and design
- informal but 100% professional while respecting traditional courtesy and good manners

### Location

New York